How to overcome risk in your service business



for driving risk down & revenue up

Your IT services business faces a unique set of challenges.

The IT services landscape remains competitive, and during the pandemic some business revenue streams became stagnant. So in 2022, how do you emerge stronger and boost performance? What's the best way to drive growth, customer satisfaction and revenue in a fluctuating market?

To manage risks, stabilise and grow - you need to build service and price surety into your IT field services business.



Step 1

Share the risk to lower it:

Don't over pay. Work with a quality field-services partner that lowers your risk via next business day SLAs, first-visit completion guarantees, competitive rates (with generous time allowances onsite) and readily available staff.



Step 2 Drive growth through

customer experience: Repeat business and new clients result from service excellence,

so make sure you consistently complete and resolve support and installation services using experienced technicians.



Step 3 **Boost revenue**

Generously priced field-service rates from Best Technology Services allow you to add 30% margin to boost revenue, while giving you the capacity to scale and generate higher

by whitelabeling:

value services income.



Ensure geographic reach:

Step 4

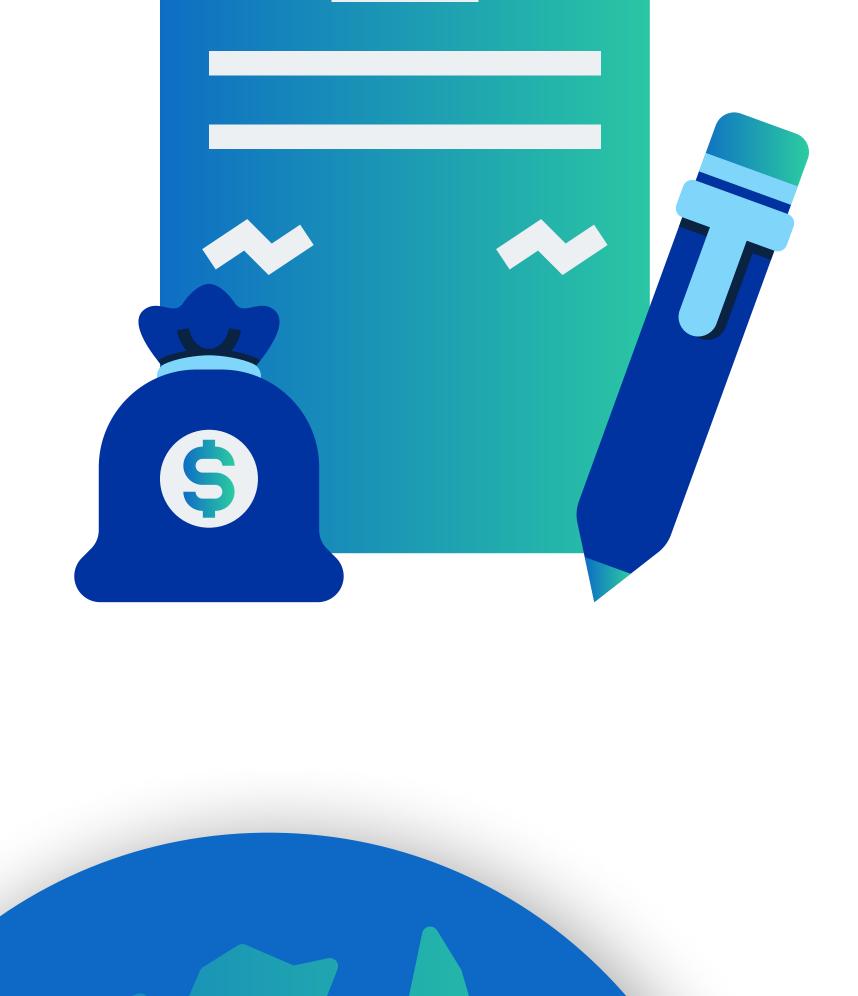
and partnerships cover you wherever your customers are doing business, be it metro or regional locations.

To stay competitive, it's essential your field-services team



Seek out price predictability: Choose a consumption-based commercial model from

an experienced partner to gain the price assurity that lets you plan ahead, meet financial commitments and reduce overhead costs and administration.



Share Risk and Success with Best Technology

Services Best Technology Services delivers exceptional

with 200+ qualified engineers, covering more than 80% of the country - metro and regional. Our consumption-based, predictable pricing model is unique. We share and help lower your risk by offering you a next business day SLA, a first-visit completion

guarantee, and fixed pricing covering up to 4 hours

on-site for support and installation services.

technology field services exclusively for IT & Telco

channel partners across Australia. We support you

80% of the country metro and regional.

qualified engineers,

covering more than

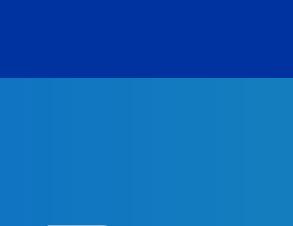
We're here to give you unparalleled

value along with true peace of mind.

With our 20 years experience in the business,

we've developed a laser focus on delivering you

onsite services with genuine predictability and surety. It's all delivered by our team with fast and effortless quoting plus reduced administration and cost overhead for everyone.



TECHNOLOGY SERVICES

Best

Contact us to lower your risk today

Call: 1300 896 608 Email: info@best-ts.com.au

Learn More

