

Your **5** step guide

for driving risk down
& **revenue up**

Your IT services business faces a **unique set of challenges.**

The IT services landscape remains competitive, and during the pandemic some business revenue streams became stagnant. So in 2022, how do you emerge stronger and boost performance? What's the best way to drive growth, customer satisfaction and revenue in a fluctuating market?

To manage risks, stabilise and grow - you need to build service and price surety into your IT field services business.



Step 1

Share the risk to lower it:

Don't over pay. Work with a quality field-services partner that lowers your risk via next business day SLAs, first-visit completion guarantees, competitive rates (with generous time allowances onsite) and readily available staff.

-
-
-
-
-



Step 2

Drive growth through customer experience:

Repeat business and new clients result from service excellence, so make sure you consistently complete and resolve support and installation services using experienced technicians.

-
-
-
-
-



Step 3

Boost revenue by whitelabeling:

Generously priced field-service rates from Best Technology Services allow you to add 30% margin to boost revenue, while giving you the capacity to scale and generate higher value services income.

-
-
-
-
-



Step 4

Ensure geographic reach:

To stay competitive, it's essential your field-services team and partnerships cover you wherever your customers are doing business, be it metro or regional locations.

-
-
-
-
-



Step 5

Seek out price predictability:

Choose a consumption-based commercial model from an experienced partner to gain the price assurity that lets you plan ahead, meet financial commitments and reduce overhead costs and administration.



Share Risk and Success with Best Technology Services

Best Technology Services delivers exceptional technology field services exclusively for IT & Telco channel partners across Australia. We support you with 200+ qualified engineers, covering more than 80% of the country - metro and regional.

Our consumption-based, predictable pricing model is unique. We share and help lower your pricing by offering you a next business day SLA, a first-visit completion guarantee, and fixed pricing covering up to 4 hours on-site for support and installation services.

200+
qualified engineers,
covering more than
80%
of the country -
metro and regional.

We're here to give you unparalleled value along with true peace of mind.

With our 20 years experience in the business, we've developed a laser focus on delivering you onsite services with genuine predictability and surety. It's all delivered by our team with fast and effortless quoting plus reduced administration and cost overhead for everyone.

